

# INTERIM CONDENSED FINANCIAL STATEMENT FOR THE 1ST QUARTER ENDED SEPTEMBER 30, 2016 (Un-Audited)











### REPORT OF THE DIRECTORS

### FOR THE FIRST QUARTER ENDED 30 SEPTEMBER 2016

Dear Shareholders,

Your Directors are pleased to present before you the condensed interim financial statements (un-audited) of the company for the First Quarter period ended September 30, 2016.

During the quarter under review the Net Sales were Rs.256.75 million as against sales of Rs.298.22 million for the corresponding period of immediate preceding year, representing decrease of 13.9%. As mentioned in our last annual report, import of Chinese tiles at cheaper rates has adversely affected sales performance of the company. Your company has suffered net loss after tax of Rs.29.76 million as compared to profit of Rs. 2.29 million in the same period of last year. Loss per share for the quarter was Rs.2.05.

Demands for ceramics tiles have increased due to growth in the construction industry in the country. Your company will endeavor to compete with the imported tiles and increase its sales volume through rigorous market efforts, better quality products and competitive selling price. It is also hope that government will support local tiles manufacturing industry by restricting import of ceramics tiles from China by imposing anti-dumping duty and upward revision of Import Trade Prices.

On behalf of the Board, I sincerely thank our well wishers, shareholders, customers, dealers, banks, DFIS, suppliers of raw materials, plant and machinery, friends and all employees for their cooperation and contribution towards the progress of the company.

On behalf of the Board

Munawarali Kassim

Chief Executive

October 27, 2016





# INTERIM CONDENSED BALANCE SHEET

# AS AT SEPTEMBER 30, 2016 (UNAUDITED)

	September 2016	June 2016
CHARE CARITAL AND RECEDVES	Rupees	Rupees
SHARE CAPITAL AND RESERVES		
Share capital	145,486,760	145,486,760
Unappropriated Profit	117,641,142	146,799,537
	263,127,902	292,286,297
Surplus on revaluation of fixed assets	72,192,359	72,435,224
NON-CURRENT LIABILITIES		
Long term financing	527,303,672	523,551,889
Deferred liability	82,866,143	81,008,740
Deferred taxation	111,417,603 721,587,418	99,455,117 704,015,746
CURRENT LIABILITIES	721,567,416	704,015,740
Trade and other payables	97,608,782	133,620,747
Mark up accrued on loans	18,106,349	16,401,112
Short term running finance	230,272,315	217,263,809
Current portion of long term financing	109,159,900	112,601,468
	455,147,346	479,887,136
	1,512,055,025	1,548,624,403
NON-CURRENT ASSETS		
Operating assets - At cost		
less accumulated depreciation	930,811,724	951,487,537
Capital Work in Progress	16,669,771	16,669,771
	947,481,495	968,157,308
Long Term Deposit	897,038	897,038
CURRENT ASSETS		
Stores and spares	16,561,127	14,862,579
Stock in trade	218,044,234	215,004,440
Trade debts - unsecured considered good	255,994,436	260,681,390
Loans and advances Income Tax	1,025,761 52,917,175	1,504,889
Sales tax refundable	52,911,175	50,345,051 5,872,137
Trade deposits and prepayments	13,296,865	22,639,930
Cash and bank balances	5,836,894	8,659,641
	563,676,492	579,570,057
	1,512,055,025	1,548,624,403

The annexed notes form an integral part of these financial statements.









# INTERIM CONDENSED PROFIT AND LOSS ACCOUNT

### FOR THE FIRST QUARTER ENDED 30, SEPTEMBER, 2016

	September 2016 Rupees	September 2015 Rupees
Net Sales	256,756,272	298,222,744
Cost of sales	(248,932,694)	(275,050,584)
Gross Profit	7,823,578	23,172,160
Selling and distribution expenses	(5,555,861)	(6,364,030)
Administrative expenses	(7,289,106)	(4,799,285)
Other operating charges	-	(1,190,036)
Other operating income	2,600,000	
Operating (Loss) / Profit	(2,421,389)	10,818,808
Finance cost	(15,017,385)	(9,305,426)
(Loss) / Profit before taxation	(17,438,774)	1,513,382
Taxation	(12,324,381)	785,471
(Loss) / Profit after taxation	(29,763,155)	2,298,853
(Loss) / Earning per share	(2.05)	0.16

The annexed notes form an integral part of these financial statements.

### Notes:

- 1 These accounts are unaudited and are being presented to the members in accordance to the requirements of SRO-764 (1) dated November 05, 2001 of Securities and Exchange Commission of Pakistan and in compliance with requirements of the Internal Accounting Standards (IAS) 34.
- 2 The accounting policies adopted for the preparation of these accounts are the same as those applied in the preparation of the accounts for the preceding year ended September 30, 2016
- 3 The Financial Statements have been authorized for issue for the Board of Directors on October 27, 2016.









### INTERIM CONDENSED CASH FLOW STATEMENT

### FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2016

September September 2016 2015 Rupees **Rupees** 

### **CASH FLOWS FROM OPERATING ACTIVITIES**

(Loss) / Profit before taxation (17,438,774) 1,513,382

Adjustments for

Depreciation 22,880,676 16,648,876 Provision for staff gratuity 2,385,272 2,966,949 Workers' profit participation fund 81,365 32,546 Workers' welfare fund Financial charges 15,017,385 9,305,426

40,283,333 29,035,162

### (Increase) / Decrease in operating assets

Stores and spares (1,698,548)2,153,077 Stock in trade (3,039,794)(42,488,466)4,686,954 Trade debts (16,822,528) 479,128 9,695,715 Loans and advances 9,343,065 9,458,087 Short-term prepayments

9,770,805 (38,004,116)

## Increase / (Decrease) in operating liabilities

Short term running finance 13,008,506 34,386,380 Trade and other payables (36,011,965) (43, 156, 213) (23,003,459) (8,769,833)

Cash generated from operations 9,611,905 (16,225,405)

Finance cost paid (13,312,148) (5,223,733) Income tax paid (2,572,120) (4,274,468)Sales tax refundable 5,872,137 6,113,278 Gratuity paid (527,870) (414,562)(10,540,001) (3,799,485)

(928,096) (20,024,889) Net cash generated from operating activities





# INTERIM CONDENSED CASH FLOW STATEMENT

# FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2016

	September 2016 Rupees	September 2015 Rupees
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(2,204,866)	(7,884,688)
Net cash used in investing activities	(2,204,866)	(7,884,688)
CASH FLOWS FROM FINANCING ACTIVITIES		
Directors loan	25,000,000	10,000,000
Long term loan received	-	245,623,175
Adjustment of imputed interest	1,934,247	-
Long term loan paid	(26,624,032)	(9,600,000)
Bills payable against long term loan	-	(240,652,038)
Net cash (used in) / generated from financing activities	310,215	5,371,137
Net (decrease) /increase in cash and cash equivalents	(2,822,747)	(22,538,441)
Cash and cash equivalents at beginning of the year	8,659,641	44,304,423
Cash and cash equivalents at end of the period	5,836,894	21,765,982

The annexed notes form an integral part of these financial statements.

IRSHAD KASSIM Director MUNAWAR KASSIM Chief Executive





# INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME

# FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2016

	SEPTEMBER	
	2016 Rupees	2015 Rupees
(Loss) / Profit after taxation	(29,763,155)	2,298,853
Other comprehensive income		
Incremental depreciation transfer from surplus on revaluation of fixed assets (net of deferred tax)	604,760	662,217
Total comprehensive (Loss) / income for the year	(29,158,395)	2,961,070

The annexed notes form an integral part of these financial statements.

# INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY

# FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2016 (UNAUDITED)

	Share Capital	Unappropriated Profit	Total
		Rupees	
Balance as at June 30, 2015	145,486,760	178,398,418	323,885,178
Dividend @12% paid during the year ended, relating to the year June 30, 2015		(17,458,411)	(17,458,411)
Prior year income tax adjustment		(65,132)	(65,132)
Total comprehensive (loss) for the year 2016	-	(14,075,338)	(14,075,338)
Balance as at 30 June 2016	145,486,760	146,799,537	292,286,297
Total comprehensive (loss) for quarter ended September 30, 2016	-	(29,158,395)	(29,158,395)
Balance as at September 30, 2016	145,486,760	117,641,142	263,127,902

The annexed notes form an integral part of these financial statements.



MUNAWAR KASSIM Chief Executive



