

# INTERIM CONDENSED FINANCIAL STATEMENTS

# FOR THE 3RD QUARTER ENDED MARCH 31, 2013 (Un-Audited)









### REPORT OF THE DIRECTORS

### FOR THE THIRD QUARTER ENDED 31ST MARCH 2013

Dear Shareholders

Your Directors are pleased to place before you un-audited accounts for the third quarter ended March 31, 2013.

Sales revenue up to third quarter decreased by 4.34% to Rs.828.12 million from sales revenue of Rs.865.66 million for the same period of the last year.

Gross profit of Rs77.44 million for the period under review , is higher than the gross profit of Rs.63.97 million for the same period of the last year.Net profit after tax for the period under review of Rs.2.397 million has increased as compared to net loss of Rs.17.61 million for the corresponding period of the immediate preceding year. The increase in profit is mainly due to improved selling prices

On behalf of Board of Directors, I thank our well wishers, shareholders, customers, dealers, banks & friends and all employees for their cooperation and contribution towards the progress of the company.

On behalf of the Board

Munawar Kassim Chief Executive

Karachi: April 26, 2013



# INTERIM CONDENSED BALANCE SHEET

# AS AT MARCH 31, 2013 (UNAUDITED)

	March 2013 Rupees	<b>June</b> 2012 Rupees
SHARE CAPITAL AND RESERVES	Hapooo	Паросс
Share Capital	145,486,760	145,486,760
Unappropriated profit	122,251,879 267,738,639	117,898,126 263,384,886
Surplus on revalauation of fixed assets	35,492,099	37,448,317
NON CURRENT LIABILITIES		
Long term liabilities Deferred liabilities Deferred Taxation	160,882,913 69,944,228 86,084,102 316,911,243	84,880,319 69,666,386 91,081,596 245,628,301
CURRENT LIABILITIES		
Advance from Customers Trade and other payables Mark up accrued on loans Short term borrowings Current portion of long term loans Provision for Taxation	12,050,000 118,286,334 8,197,665 28,549,589 30,000,000 8,351,864	19,550,000 131,752,375 10,766,831 95,702,756 128,663,001 11,873,128
	205,435,451	398,308,091
NON CURRENT ASSETS	825,577,433	944,769,595
Operating assets – At cost less accumulated depreciation Capital Work in Progress	605,525,280	653,382,117 - 653,382,117
Long term Deposits	897,038	897,038
CURRENT ASSETS	697,036	037,030
Stores, spares and loose tools Stock in trade Trade debts Loan and Advances Income Tax refundable Trade deposits and Prepayments Cash and bank balances	12,174,446 108,600,974 64,673,265 1,364,490 89,300 18,193,570 14,059,071 219,155,116 825,577,433	9,567,511 134,019,601 63,523,320 1,877,023 4,286 24,098,399 57,400,300 290,490,440 944,769,595

The annexed notes form an integral part of these financial statements.

IRSHAD KASSIM Chairman MUNAWAR KASSIM Chief Executive



### INTERIM CONDENSED PROFIT AND LOSS ACCOUNT

### FOR THE THIRD QUARTER ENDED 31ST MARCH 2013

_	(Unaud Quarter		Cumul	ative
	March 31, 2012 Rupees	March 31, 2013 Rupees	March 31, 2013 Rupees	March 31, 2012 Rupees
Sales-net	315,308,963	309,965,112	828,128,339	865,661,540
Cost of Sales	(286,243,064)	(284,365,892)	(750,687,459)	(801,682,853)
Gross Profit	29,065,899	25,599,220	77,440,880	63,978,687
Distributionand marketing expenses	(13,880,240)	(3,810,918)	(27,254,262)	(31,560,074)
General and administrative expense	s (5,889,321)	(4,660,035)	(14,526,827)	(14,653,569)
Other operating charges	(176,544)	(1,207,675)	(1,860,201)	(657,671)
Other operating income		423	183,403	317,308
Operating Profit	9,119,794	15,921,016	33,982,994	17,424,681
Finance Cost	(11,484,517)	(7,590,632)	(28,231,089)	(32,394,801)
(Loss) / Profit before taxation	(2,364,723)	8,330,384	5,751,905	(14,970,120)
Taxation	2,246,378	(3,770,636)	(3,354,369)	(2,644,780)
(Loss) / Profit after taxation	(118,345)	4,559,748	2,397,536	(17,614,900)
Earning per share	(0.01)	0.31	0.16	(1.21)

The annexed notes form an integral part of these financial statements.

### Notes:

- These accounts are unaudited and are being presented of the members in accordance to the requirements of SRO-764 (1) dated. November 05,2001 of Securities and Exchange commission of Pakistan and in compliance with the requirements of the International Accounting Standards (IAS) 34.
- The accounting policies adopted for the preparation of these accounts are the same at those applied in the preparation of the accounts for the preceding year ended june 30, 2012
- 3. These Financial Statements have been authorized for issue by the Board of Directors on 26 April 2013

IRSHAD KASSIM Chairman MUNAWAR KASSIM Chief Executive



# INTERIM CONDENSED CASH FLOW STATEMENT

# FOR THE THIRD QUARTER ENDED MARCH 31, 2013

	March 2013 Rupees	March 2012 Rupees
Profit before taxation	5,751,905	(14,970,120)
Adjustments for:		
Depreciation	47,850,239	48,157,444
Provision for staff gratuity	3,800,000	5,558,340
Charge for Workers' Profit Participation Fund	344,384	39,285
Charge for Workers' Welfare Fund	488,449	95,271
Finance Cost	28,231,089	32,394,801
Gain on sale of Fixed Assets	(113,403)	(262,207)
	80,600,758	85,982,934
(Increase) /Decrease in operating assets		
Stores and spares	(2,606,935)	(4,175,772)
Stock in trade	25,418,627	4,130,766
Trade debtors	(1,149,945)	(58,941,921)
Loans & Advances	512,533	3,371,644
Trade deposits and short term prepayments	1,263,886	(35,131,077)
Increase / (Decrease) in operating liabilities		
Advances from customers	(7,500,000)	-
Short term running finance	(67,153,167)	39,132,600
Creditors, accrued expenses, other liabilities		
and bills payables	(13,488,096)	30,242,281
Cash generated from operations	(64,703,096)	(21,371,479)
Finance Cost paid	(30,800,255)	(29,782,807)
Income tax paid	(7,889,377)	(9,895,980)
Gratuity paid	(3,522,158)	(2,156,275)
WPPF Paid	(238,598)	(710,584)
WWF paid	-	-
Net cash flows from operating activities	(42,450,388)	(42,545,646)



# INTERIM CONDENSED CASH FLOW STATEMENT

### FOR THE THIRD QUARTER ENDED MARCH 31, 2013

	March 2013 Rupees	March 2012 Rupees
CASH FLOW FROM INVESTING ACTIVITIES		
Additions to Fixed Assets	-	(15,119,280)
Capital expenditure incurred	-	(254,552)
Sale proceeds of fixed assets disposed		
during the period	120,000	332,400
Net cash (used) in investing activities	120,000	(15,041,432)
CASH FLOW FROM FINANCING ACTIVITIES		
Directors Loan	27,800,000	6,600,000
Long term Loan	(50,460,407)	13,849,970
Long term deposits and prepayments	-	-
Dividend paid	-	(14,548,676)
Net cash flows from financing activities	(22,660,407)	5,901,294
Net Increase/(decrease) in cash and bank balances	(43,341,229)	(2,044,449)
Cash and bank balances at beginning of the period	57,400,300	5,489,071

The annexed notes form an integral part of these financial statements.

Cash and bank balances at end of the period

IRSHAD KASSIM Chairman

MUNAWAR KASSIM Chief Executive

3,444,622

14,059,071



# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

# FOR THE THIRD QUARTER ENDED MARCH 31, 2013 (Un-audited)

Third Quarter Ended	
March 2013 Rupees	March 2012 Rupees
2,397,536	(17,614,900)
1,956,218	2,173,575
4,353,753	(15,441,325)
	March 2013 Rupees 2,397,536 1,956,218

The annexed notes form an integral part of these financial statements.

### STATEMENT OF CHANGES IN EQUITY

# FOR THE THIRD QUARTER ENDED MARCH 31, 2013 (Un-audited)

	Share Capital	Unappropriated Profit	Total
		Rupees	
Balance as at 1 July 2011	145,486,760	128,881,172	274,367,932
Dividend for the year ended June 30, 2011 paid during the year	-	(14,548,676)	(14,548,676)
Total comprehensive income for the year ended June 30,2012	-	3,565,630	3,565,630
Balance as at 1 July 2012	145,486,760	117,898,126	263,384,886
Dividend for the year ended June 30, 2012 paid during the year	-	-	
Total comprehensive income for the third quarter ended March 31,2013	-	4,353,753	4,353,753
Balance as at 31, March 2013	145,486,760	122,251,879	267,738,639

The annexed notes form an integral part of these financial statements.

IRSHAD KASSIM Chairman

MUNAWAR KASSIM Chief Executive

