



Independent Non-Executive Director

# **COMPANY INFORMATION**

## **BOARD OF DIRECTORS**

- Mr. Irshad Ali S. Kassim Mr. Munawar Ali S. Kassim
- Shahid Ahmed
- Mr.
- Mr. Shahnawaz Madhani
- Mrs. Mariam Shaban Ali
- Miss Natalia Kassim Miss. Anushka Kassim

Mr. Amir Sawja

Mr. Manzoor Ali Natha

### AUDIT COMMITTEE

Mr. Shahid Ahmed Irshad Ali S. Kassim Mr.

Miss Anushka Kassim

### HUMAN RESOURCES & REMUNERATION COMMITTEE

Mr. Shahnawaz Madhani Munawar Ali S. Kassim Mr. Miss. Natalia Kassim

Chariman Member Member

Chairman

Member

Member

Chairman

Director

Director

Director

Director

C.F.O

Chief Executive

Company secretary

### BANKERS

Soneri Bank Limited Habib Bank Limited National Bank Limited MCB Bank Limited Habib Metropolitan Bank Limited

### **AUDITORS / REGISTRAR AND SHARE TRANSFER OFFICE**

Qavi & Co Chartered Accountants T.H.K. Associates (Private) Limited Ground Floor, state Life Building-3 Dr. Ziauddin Ahmed Road, Karachi

#### NATIONAL TAX NUMBER SALES TAX REGISTERATION NO

0710857-5 02-02-6907-001-55

#### **REGISTERED OFFICE**

BC-6, Block -5, Scheme-5, Kehkashan, Clifton, Karachi

#### FACTORY

295/311, Deh Halkani, Hub Dam Road, Karachi

#### LAHORE

Chowk Kahna Railway Station Defence Road, Near Facatory Shaikh Hidayatullah, Lahore. Tel# (92-42)-37042259 (92-42)-37042263



### **REPORT OF THE DIRECTORS** FOR THE HALF YEAR ENDED 31ST DECEMBER 2013

**Dear Shareholders**,

Your Directors are pleased to present before you the un-audited financial results of the company for the half year ended December 31, 2013.

During the half year under review the Net Sales were Rs.546.49 million which is 5.47% higher than the sales of Rs. 518.16 million for the immediate preceding year as a result of increase in volume of sales.

Gross Profit of Rs. 37.23 million for the period under review is lower than the gross profit as compared to preceding year, as a result of increase of Production cost due to increased of gas charges.

Earnings per share for the period ended December 31, 2013 was Rs. 0.77 as compared to Rs. (0.15) for the preceding year.

Profit before taxation for the year under review has also increased from Rs. 2.17 million to Rs. (2.58) million. This was mainly due to economization of expenses and reduction in financial charges during the year.

On behalf of the Board, I sincerely thank our well wishers, shareholders, customers, dealers, banks, suppliers of raw-material, plant and machinery, friends and all employees for their cooperation and contribution towards the progress of the company.

On behalf of the Board

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Munawar Kassim Chief Executive

Karachi: February 19, 2014.



# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

### INTRODUCTION

We have reviewed the accompanying condensed interim balance sheet of KARAM CERAMICS LIMITED as at December 31, 2013 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the condensed interim financial information for the half year then ended (here-in-after referred to as the "condensed interim financial information"). Management is responsible for the preparation and presentation of this condensed interim financial information" for the half year for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

### **SCOPE OF REVIEW**

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

The figures for the quarters ended December 31, 2013 and December 31, 2012 in the condensed interim profit and loss account and condensed interim statement of comprehensive income have not been reviewed by us and we do not express a conclusion on them.

Dated: February 19, 2014.

Place: Karachi

**Chartered Accountants** Engagement Partner : **Khalid Anwar** 



# **Condensed Interim Balance Sheet**

As at December 31, 2013 (Un-audited) (Un-Audited) (Audited) December 31, June 30, 2013 2013 Note Rupees Rupees SHARE CAPITAL AND RESERVES Authorized 15,000,000 ordinary shares of Rs. 10 each 150,000,000 150,000,000 Issued, subscribed and paid up capital 145,486,760 145,486,760 Unappropriated profit 143,161,453 130,394,958 288,648,213 275,881,718 Surplus on revaluation of fixed assets 82,925,259 84,512,272 NON CURRENT LIABILITIES 5 105,275,565 133,750,000 Long term loans Deferred Liabilities 77,505,180 73,964,200 Deferred Taxation 74,440,987 83,181,577 257,221,732 290,895,777 **CURRENT LIABILITIES** Trade and other payables 119,722,043 122,381,877 6,225,471 25,235,563 6,564,487 Accrued mark up on loans 50,041,383 Short term borrowings 30,000,000 Current portion of long term loans 5 30,000,000 Provision for Taxation 5,464,927 16,284,985 186,648,004 225,272,732 Contingencies and commitments 6 815,443,208 876,562,498 NON CURRENT ASSETS Property, plant and equipment 7 630,033,629 644,233,734 Long term Deposits 897,038 897,038 CURRENT ASSETS Stores and spares 9,640,454 9,379,478 Stock in trade 123,533,865 108,249,525 25,820,367 23,709,988 Trade debts - unsecured Loan and Advances 1,064,627 6,598,994 89,300 Income Tax Refundable Short term deposits & Prepayments 13,960,608 21,582,861 61,821,580 Cash and bank balances 8 10,492,621 184,512,542 231,431,726 815,443,208 876,562,498

200 Chairman

N. Cours Chief Executive



# **Condensed Interim Profit and Loss Account (Un-audited)** For the Half year ended 31st December 2013

	Half year Ended		Quarter Ended	
Note	December 2013 Rupees	December 2012 Rupees	December 2013 Rupees	December 2012 Rupees
Sales-net	546,492,692	518,163,227	310,509,125	239,815,046
Cost of sales	(509,266,530)	(466,321,568)	(289,372,438)	(221,027,305)
Gross profit	37,226,162	51,841,659	21,136,687	18,787,741
Selling and distribution expenses	(11,666,923)	(23,443,344)	(8,537,800)	(10,093,268)
Administrative expenses	(10,228,584)	(9,866,792)	(5,848,554)	(4,716,166)
Other operating charges	(1,201,466)	(652,526)	(639,239)	(52,457)
Other operating income	346,528	182,980	295,460	69,577
Operating Profit	14,475,717	18,061,976	6,406,554	3,995,426
Finance Charges	(12,308,660)	(20,640,457)	(5,777,830)	(10,561,272)
(Loss) / profit before taxation	2,167,057	(2,578,481)	628,724	(6,565,846)
Taxation 9	9,012,425	416,267	9,980,320	2,326,221
(Loss) / profit after taxation	11,179,482	(2,162,214)	10,609,044	(4,239,625)
(Loss) / earning per share 10	0.77	(0.15)	0.73	(0.29)

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N. Gu Chief Executive



# **Condensed Interim Statement of Comprehensive Income (Un-audited)** For the Half Year ended December 31, 2013

	Half year Ended		Quarter Ended	
	December 2013 Rupees	December 2012 Rupees	December 2013 Rupees	December 2012 Rupees
Profit after taxation	11,179,482	(2,162,214)	10,609,044	(4,239,625)
Other comprehensive income				
Incremental depreciation transfer from surplus on revaluation of fixed assets (net of deferred tax)	1,587,012	1,304,145	793,506	652,073
Total comprehensive income for the period	12,766,495	(858,069)	11,402,550	(3,587,552)

2 8-Chairman

N. Gu Chief Executive



#### Condensed Interim Cash Flow Statement (Un-audited) For the Half Year ended December 31, 2013 December December

	December 2013	December 2012
	Rupees	Rupees
Profit before taxation	2,167,057	(2,578,480)
Adjustments for:		
Depreciation	31,191,477	32,466,018
Provision for staff gratuity	5,267,349	-
Charge for Workers' Profit Participation Fund	128,926	-
Charge for Workers' Welfare Fund	282,540	159,214
Finance Cost Profit on sale of vehicle	12,308,660	20,640,457 (112,980)
I font on sale of venicle	49,178,952	53,152,709
	49,170,952	55,152,705
(Increase) /Decrease in operating assets Stores and spares	(260.076)	(72.042)
Stores and spares Stock in trade	(260,976) (15,284,340)	(72,943) (6,846,558)
Trade debtors	(13,234,340) (2,110,379)	20,449,283
Loans and advances	5,534,368	553,015
Trade deposits and prepayments	4,301,935	8,430,985
	(7,819,392)	22,513,782
Increase/ (Decrease) in operating liabilities		
Short term borrowings	(24,805,820)	(29,723,009)
Trade & other payables	(2,099,941)	(54,557,535)
Cash concreted from anomations	(26,905,761)	(84,280,544) (11,192,533)
Cash generated from operations	16,620,856	
Finance Cost paid	(12,594,588)	(24,559,420)
Income tax paid	(7,138,606)	(6,305,069)
Gratuity paid	(1,726,369)	(1,286,622)
WPPF Paid	(1,019,464)	(238,598)
Net cash generated from operating activities	(22,479,027) (5,858,171)	(32,389,709) (43,582,242)
	(3,030,171)	(43,382,242)
CASH FLOW FROM INVESTING ACTIVITIES		
Additions to Property, plant and equipment	(16,991,372)	-
Sale proceeds on disposal of vehicle Net cash used in investing activities	(16,991,372)	120,000
Ũ	(10,991,372)	120,000
CASH FLOW FROM FINANCING ACTIVITIES		
Directors Loan	(13,474,435)	15,380,192
Long term Loan received	-	150,000,000
Long term Loan repaid Dividend paid	(15,000,000) (4,980)	(175,460,407)
Net cash (used in) / generated from financing activities	(28,479,415)	(10,080,215)
Net Increase/(decrease) in cash and bank balances	(51,328,958)	(53,542,457)
Cash and bank balances at beginning of the period Cash and bank balances at end of the period	$\frac{61,821,580}{10,492,621}$	<u>57,400,300</u> <u>3,857,843</u>
Cash and ballk balances at end of the period	10,472,021	3,037,045
The annexed notes 1 to 13 form an integral part of this conde	ensed interim finar	ncial information.
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Chairman

Chief Executive

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# **Condensed Interim Statement of Changes in Equity (Un-audited)** For the Half year ended December 31, 2013

	Share Capital Rupees	Unappropriated Profit Rupees	Total Rupees
		-	
Balance as at 1 July 2012	145,486,760	117,898,126	263,384,886
Total comprehensive income for the			
half year ended Dec 31, 2012	-	(858,069)	(858,069)
			2(2 52( 015
Balance as at Dec 31, 2012	145,486,760	117,040,057	262,526,817
Balance as at 30 June 2013	145,486,760	125,737,433	271,224,193
Correction of error	-	4,657,525	4,657,525
Balance as at 30 June 2013 (Restated)	145,486,760	130,394,958	275,881,718
Total comprehensive income for the			
half year ended Dec 31, 2013	-	12,766,495	12,766,495
Balance as at December 31, 2013	145,486,760	143,161,453	288,648,213

2 8-Chairman

N. Gu Chief Executive



# Notes to and forming part of the Condensed Interim Financial Information (Un-audited) For the half year ended December 31, 2013

### 1 STATUS AND NATURE OF BUSINESS

The company was incorporated in Pakistan on 08 April 1979 as a public limited company under the Companies Act,1913, (now Companies Ordinance, 1984). The shares of the company are quoted on Karachi Stock Exchange. The principle activity of the company is the manufacture and sale of Ceramics tiles

### 2 BASIS OF PREPARATION

- **2.1** This condensed interim financial report of the company for the six months period ended December 31, 2013 has been prepared in accordance with the requirements of the International Accounting Standard 34- Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984 (the ordinance). In case where requirements differ, the provisions of or directives issued under the Ordinance have been followed.
- **2.2** This condensed interim financial report comprises of the condensed interim balance sheet as at December 31, 2013 and the condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and the condensed interim statement of changes in equity for the six months period then ended which have been subjected to a review in accordance with listing regulations but not audited. This condensed interim financial report also includes the condensed interim profit and loss account for the quarter ended December 31, 2013 which is not subject to a review.
- **2.3** The comparative condensed balance sheet, presented in this condensed interim financial report , as at June 30, 2013 has been extracted from the annual audited financial statements of the company for the year ended June 30, 2013 whereas the comparative condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and the condensed interim statement of changes in equity for six months period ended December 31, 2012 were subjected to a review but not audited. The comparative condensed profit and loss account for the quarter ended December 31, 2012 included in this condensed interim financial report was not subject to a review.

### 3 ESTIMATES AND JUDGEMENTS

**3.1** The preparation of condensed interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reporting amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.



**3.2** Estimates and judgements made by management in the preparation of this condensed interim financial information are the same as those that were applied to the audited annual separate financial statements of the Company as at and for the year ended 30 June 2013.

### 4 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the company for the year ended June 30, 2013.

		Note	(Un audited) December, 31 2013 Rupees	(Audited) June 30, 2013 Rupees
5	LONG TERM LIABILITIES			
	From Banking companies: Term Finance Loan-secured Current maturity	5.1	120,000,000 (30,000,000) 90,000,000	135,000,000 (30,000,000) 105,000,000
	From related parties: Directors Loan - Unsecured	5.2	<u>15,275,565</u> <u>105,275,565</u>	28,750,000 133,750,000

- **5.1** This represents long term finance obtained from Soneri Bank Limited amounting to Rs. 120,000,000 (June 30, 2013: Rs.135,000,000) for financing of fixed assets of the Company at a mark up rate of 6 month KIBOR + 1.5% p.a. This term finance loan is repayable by December 31, 2017.
- **5.2** This represent net amount due to two directors. The loan carried interest @ 7% per annum (June 30, 2013: 7%), the amount will be paid after September 15, 2014.

### **6** CONTINGENCIES AND COMMITMENTS

6.1 Contingencies

Nil

### 6.2 Commitments

Commitments under letter of credit as at December 31, 2013 amounted to Rs. 18,885,693 (June 30, 2013 : Rs.28,681,055).



		(Un audited) December, 31 2013 Rupees	(Audited) June 30, 2013 Rupees
7	PROPERTY, PLANT AND EQUIPMENT Opening written down value Add: Addition during the period/year Land Building Plant & Machinery Vehicles	644,233,734 - 14,550,346 2,441,026	653,382,116 37,230,000 13,307,214 4,698,380
	Less: Disposal during the period/year	<u>16,991,372</u> <u>661,225,106</u>	55,235,594 708,617,710
	Vehicle: Cost Less: Accumulated depreciation	-	(350,000) 334,747
	Less: Depreciation charge during the period/year Closing written down value	(31,191,477) <u>630,033,629</u>	(64,368,723)
8	CASH AND BANK BALANCES Cash in hand Cheques and drafts in hand Balance with banks in: Current accounts Deposit accounts	1,829,056 	$ \begin{array}{r} 1,251,801\\ 57,640,000\\ \overline{58,891,801}\\ \hline 2,205,933\\ 723,846\\ \underline{2,929,779}\\ 61,821,580\\ \hline \end{array} $

### 9 TAXATION

	(Un audited) Half Year Ended		(Un audited) Quarter Ended	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
Current Tax - For the period - Prior Year	5,464,927 (5,736,762) (271,835)	2,786,244	2,639,536 (5,736,762) (3,097,226)	(1,329,689) - (1,329,689)
Deferred Tax	(8,740,590) (9,012,425)	(3,202,511) (416,267)	(6,883,094) (9,980,320)	(996,532)



### 10 (LOSS) / EARNING PER SHARE

	(Un audited) Half Year Ended		(Un audited) Quarter Ended	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
(Loss) / Profit for the half year	11,179,482	(2,162,214)	10,609,044	(4,239,625)
Weighted average number of ordinary shares	14,548,676	14,548,676	14,548,676	14,548,676
(Loss) / Earnings per share (Rupees)	0.77	(0.15)	0.73	(0.29)

### 11 TRANSACTIONS WITH RELATED PARTIES

Related parties of the company comprise of associated undertakings, directors and key management personnel. Transactions with related parties during the period, other than remuneration and benefits to key management personnel under the terms of their employment, are as follows:

	(Un audited) December, 31 2013 Rupees	(Un audited) December, 31 2013 Rupees
Director's spouse Transaction Payment of rent of Office premises	420,000	420,000
Directors Transaction Interest on Loan	952,703	866,855
Loan received	5,000,000	25,480,192
Loan paid	18,474,435	10,100,000

### 12 DATE OF AUTHORIZATION FOR ISSUE

The condensed interim Financial Statements have been authorized for issue by the Board of Directors of the company in its meeting held on February 19, 2014.

### 13 GENERAL

Figures have been rounded off to the nearest rupee.

Solo Chairman

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